



Demo as a Service

Virsoft Solutions provides a worldwide and enterprise-ready private cloud Demos as a Service solution. Empower your sales and marketing team to demonstrate your technology in a complete virtual environment setting, directly from their personal computers. We host your demo environments and provide your users with secure access anytime and anywhere with an Internet connection. To help ensure high availability, scalability, and low latency, Virsoft Solutions utilizes a global network of state-of-the-art, fully redundant data centers.

With our Demos as a Service solution, you can empower your team to focus on delivering their

best and most effective demo from anywhere with an Internet connection – with no hardware to ship, install, and configure. Our firewall-friendly solution requires no software to install and does not require any additional ports be opened. Virsoft Solutions enables you to demo even advanced scenarios requiring inbound or outbound Internet access or audio support, such as those that include Microsoft Office 365 or Microsoft Lync. Then, leave behind an invitation to access the virtual environment. Virsoft Solutions optimizes your demo environment while dramatically lowering your time and monetary costs.

Solutions

Virsoft provides comprehensive solutions for the following services:

- Cloud hosting for virtual demos
- Demo customization
- Virtual machine optimization
- Online demo creation
- Virtual machine conversion
- Virtual machine installation

Features

- Access a full demo environment anytime, anywhere using Internet Explorer
- Firewall-friendly solution requires no additional software to install or ports to be opened
- Enable advanced demo scenarios with inbound and outbound Internet access and audio support
- Lab Return Points enable you to create multiple saved, customized demo states for repeated use
- Our worldwide network of servers ensures high availability and low latency
- Spin up a full virtual environment in seconds with accelerated startup



Features

- Reconnect to the virtual environment exactly where you left off, even after closing the window
- Copy text from your computer and paste it directly into the virtual machines
- Proactive, responsive, and on-demand customer support available from local datacenters
- Leave behind access to the virtual environment after a demo
- Deep understanding of usage with tracking and reporting
- Single sign-on authentication available with Active Directory Federation Services
- Download supplemental materials, such as a demo guide

Benefits

- Empower anyone, anytime to access your demos anywhere with an Internet connection
- Requires no hardware or software to install, manage, or maintain
- High scalability and easy provisioning allow you to reach virtually unlimited new users without spinning up additional resources
- Reduce costs associated with travel and configuration and extend reach with hosted demo services
- Deepen customer knowledge by enabling post-demo access to your virtual environment.
- 24 hour access to a virtual environment lets your team demonstrate your technology on their own schedule.
- Configure multiple on-demand demos and labs for targeted scenarios
- Stop wasting valuable time and resources provisioning servers and building VMs
- Optimized virtual environment maximizes user experience and demo effectiveness
- Dramatically reduce set up time, transport costs, and the stresses associated with setting up a demo

How it works

A network of worldwide datacenters provides low network latency, scalability, and high-availability. We achieve full redundancy by replicating virtual environments across our high-performance servers within and across datacenters. End users access the firewall-friendly virtual environments entirely within Internet Explorer and over a secure connection.



Contact Information

Virsoft Solutions

info@virsoft.net

US: +1 (425) 223-3572

EU: +31 62 9048761

For more information about Virsoft Solutions, visit our website at www.virsoft.net